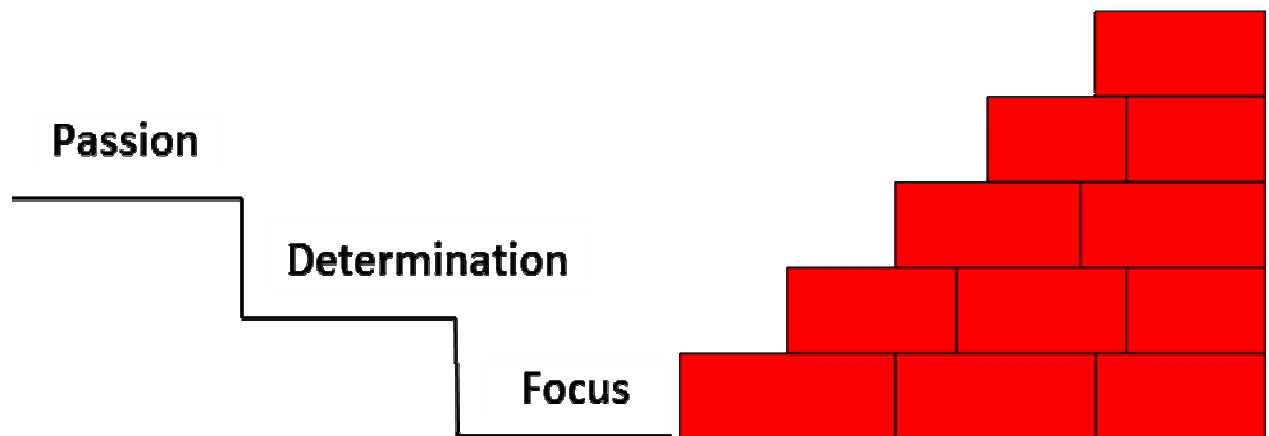




ISO 9001:2008 & ISO/IEC 27001:2005 Certified Company

“Brick On Brick”



BOB Tech Solutions Pvt. Ltd. | 3/4, 1st Floor, Maruti Towers, Hosur Road, Madiwala,

Bangalore – 560068 Tel - + 91 80-4001 6000

www.bobtechsolutions.com

India | USA | South Africa

BOB Tech- Overview

BOB Tech Solutions is an Information Technology and Business Consulting firm head quartered at Bengaluru, India and having presence in United and South Africa. BOB was founded in 2005, and serves customers, enabling their business growth through Enterprise IT Solutions, Mobility Services and Professional Services, which focus on value addition and competitive positioning.

BOB is a technology-focused, process-driven and people-oriented organization. An enthusiastic and passionate team of 300+ bright professionals are the strongest asset of BOB, apart from the strong technology expertise, functional knowledge, robust methodologies and fool proof processes used to deliver enterprise IT solutions and services to clients.

BOB quality systems create strong predictive and diagnostic focus, deliver measurable performance to clients, and 'Critical to Quality' parameters - faster turnaround, higher productivity and on-time, and first-time-right deliveries.

We are also an ISO 9001:2008 and ISO 27001:2005 certified company with respect to quality and data security. Passion, determination and focus in what we do, have enabled us to establish our reputation as a reliable service provider and to create long-standing business relationships with domestic as well as global clients.

Business Value

- Agile and responsive IT operations
- High availability of skilled resources
- Optimize infrastructure and services
- Reduce long time financial commitments to permanent in house staff
- Quick up scaling
- Quick turn around and increased ROI
- Round the clock support and maintenance
- Quick access to new technology
- Minimize risk
- Business continuity

Our Approach

We at Bob Tech Solutions believe that the best possible solution comes from collaborative approach with the clients. We consider ourselves as an extension team of our client's office. With a team comprising of senior IT specialists, we thoroughly analyze and address the specific business and operational issues of the clients and brings in solutions to ensure successful outcome in terms of Return on Investment (ROI).

Mission

With a perfect blend of people, technology and processes, we aim to provide faster, reliable and cost-effective business solutions for our clients.

Vision

Our vision is to bring innovation in anything and everything that we do in business. We also envision in becoming the foremost choice service provider in Business Consulting and Product Development for our clients.

SERVICE OFFERINGS

PRODUCT ENGINEERING SERVICES

"Develop rich products from vision to launch"

We support customers for transforming their vision to solution from product conceptualization, usability engineering to development, testing and deployment.

Since Inception BOB has embraced product development as a core business function.

The key team brings together decades of experience in delivering solution from vision of global companies that wish to outsource their product development.

Unlike application development, product development involves a lot of ground work to define the vision, consider sustainability and ensure business success. We plan a road map along with the client, work to develop the product within the target budget and deliver on time. We assure quality, speed and best price tag.

Our Product Engineering Service Offerings:

Product Roadmap & Management

- Product strategy/ Concept generation
- Business/Data Modeling
- Functional requirements definition
- Rapid prototyping and development of proof of concept
- Change/ Release management

Product Development

- Co-Product Development (Agile. Scrum, RUP)

- Product Lifecycle Management
- Product e-Enablement
- Component and Interface development
- Integration with enterprise systems (ERP/SCM)

Product Testing

- Functional / Load/ Stress/ Performance/ Capacity/ Regression/
- Automated testing
- Platform Testing

Platform Migration & Product Re-Engineering

- Legacy Migration/ Product re-architecture to newer technologies
- Platform or OS conversions to UNIX, Linux, Win XP
- Database/User Interface conversion
- Rewrite Programming languages to Java/J2EE or .Net
- Performance Tuning & optimization
- Enhancements and bug fixing
- Upgrades and Patch fixes

Product Implementation & Support

- Configuration and installation
- Application Middleware product implementation
- Support & maintenance of current and old versions

CASE STUDIES



Launched in 2008, Insta Health Solutions is fast emerging as one of the most trusted and recognizable hospital management systems and EMR Solutions providers in the Healthcare sector. Insta Health's innovative solutions enable hospitals to automate their key processes – clinical, financial and operational management processes. Insta's HIMS product has been developed on Build Operate and Transfer model by BOB Tech Solutions.



BOB eProcure is a one stop procurement specialist firm providing end to end solution, outsourcing and advisory services. Established in 2010, robust and reliable platforms help companies to ease their procurement pains and bring in more efficiency. BOB eProcurement platforms have been engineering by BOB Tech Solutions product engineering team.

ENTERPRISE MOBILITY SERVICES

BOB Tech in association with its Mobile and Web Services partner -Teligenz is a provider of solutions and services focussing on Enterprise Mobility. You can either license our technology and build your own solutions, or engage us to create these for you.

The ProTrade Framework takes care of all your needs in making data from your enterprise databases and systems available on mobile devices. This includes distribution of data, including real time data, in a bandwidth and battery efficient encrypted format, and performing efficient calculations on the data based on dependency trees. This framework also handles offline availability of data for using apps without Internet access, and syncing data from server to devices / between devices.

Once data has been sent to the device, the next problem is to ensure that the data is secure and is usable in a convenient way. We offer a Lock screen security solution that can integrate with our other apps, and offer data on the LockScreen itself. This also enforces a radical approach to increasing the overall security of your device, and the data on the device.

To ensure that data is visible whenever it is required, we offer a solution that can make data relevant to a specific contact available when you receive a call from the contact. This data is available even before you answer the call.

We have reference implementations of these technologies on the Play Store. Please try HyperLock, our LockScreen solution and HyperNote, our solution that allows you to see Notes made for Contacts when you receive calls from them. These are the "retail" versions of these apps, just to demonstrate the concept. The enterprise versions of these apps, which are integrated with databases, etc are built as custom solutions.

PROFESSIONAL SERVICES

Business thrives on the ability to anticipate, adopt, implement and manage changes in technology as well as customer expectations. To stay ahead of the competition in this challenging IT environment, it requires effective planning, execution and management of human, capital, infrastructure and processes. However, all these demand a considerable investment of time as well as money, which can drive your focus away from the core business activities. Expert advice from an efficient and trusted IT consultant can help you minimize risks, avoid pitfalls and gain a competitive edge in business. BOB Tech Solution's comprehensive Professional_Services help our clients enhance their productivity and increase ROI without any overheads.

What we offer?

Be it Staff Augmentation, Hire Train Deploy, Remote IT Staffing or Managed Services, BOB Tech brings in the most appropriate solutions that can perfectly match with the client requirements. Leveraging the deep industry knowledge and expertise in services based on advanced technologies, we help to strategize and implement optimized solutions for clients' Enterprise IT environment.

Our Professional Services portfolio includes:

- Staff Augmentation
- Hire, Train and Deploy
- Remote IT Staffing

Staff Augmentation

BOB differentiates itself with a unique business model driven by significant upfront investments in training and development of personnel. The team understands how to evaluate top talent, retain this talent and pro-actively address customers' needs.

By charting out a comprehensive IT Resource fulfillment strategy and roadmap with the help of senior IT specialists, BOB addresses specific business and operational issues. BOB can supplement the customers' IT resource needs over short-, mid- and long-term.

With strong HR policies and training and knowledge sharing networks, BOB ensures assignment of experienced and appropriately-skilled consultants to each engagement.

BOB's RPO Services meet an organization's need for an on-demand talent acquisition workforce, which possesses the knowledge to deliver qualified candidates in timely fashion.

Benefits:

Quick turn-around of quality resources for handling spikes in requirements

Faster access to talent, as compared to competition

Hire-Train-Deploy Model

BOB also believes and focuses on predictive hiring understanding & bridging the gap between the demand & the supply chain thru' it's **Skill Enhancement Programs & HTD Model** for skills where resource availability is in scarcity.

Our in-house technical expertise gives us the confidence & flexibility to help enhance the available skills in market to the required degree as per the client needs.

Benefits of HTD Model:

- **Economic**- No upfront cost to create required skills competency.
- **Customization** - Curriculum can be completely customized specific to client project requirements
- **Ease of Monitoring** - Active participation by Client Tech/Project Team to assess and share additional project specific information enhancing the possibility of resources becoming billable immediately after training
- **Efficacy** - All Candidates eventually deployed on projects would have been pre-selected by client
- **Assurance & Control** - Attrition Proof compared to normal hiring
- **Experience** - Expertise in-house and executed

Remote IT Staffing

Through this model BOB Tech acts as an extended partner to its client in sourcing, screening and employing offshore staff. BOB Tech will host, support and manage the client's offshore staff in our operational offices – as per their specific requirements. The offshore staff will work exclusively to the client on a full time basis. The client has full control over the whole process, from deciding on which staff they choose to hire for their offshore team, right down to how they will be supported and managed. It is just like hiring locally; however the staff will be located offshore and work remotely.

Remote IT Staffing is an ideal engagement model for entrepreneurs, freelancers and small businesses. Foreign businesses are able to embrace Remote IT Staffing with just a single offshore resource across generic or niche IT Skills and then grow into a full team, at their own pace.

BOB Tech provides Two Types of resources either **Outcome Based** or **Code Based** Pricing Models! BOB Tech takes the responsibility for the end deliverables within defined SLA's and quick ramp-up on varied skills in Mobile, IMS and AMS.